

Unlock the Spend Potential of China Payment Platforms



Where to start?

A practical guide











		<p>You already have UnionPay Contact UnionPay if any issues</p>	<p>Alipay is coming soon. Check with Alipay on rollout status, or Speak to one of the mobile payment acquirers</p>	<p>Speak to one of the mobile payment acquirers</p>
		<p>You already have UnionPay Contact UnionPay if any issues</p>	<p>Speak to one of the mobile payment acquirers</p>	<p>Speak to one of the mobile payment acquirers</p>
		<p>Speak to First Data Merchant Services</p>	<p>Speak to one of the mobile payment acquirers</p>	<p>Speak to one of the mobile payment acquirers</p>
		<p>You already have UnionPay. Contact Tyro if any issues</p>	<p>Alipay is coming soon. Check with Alipay on rollout status, or Speak to one of the mobile payment acquirers</p>	<p>Speak to one of the mobile payment acquirers</p>
<p>Other banks EFTPOS providers</p>		<p>Contact UnionPay or your EFTPOS provider</p>	<p>Contact your EFTPOS provider, or Speak to one of the mobile payment acquirers</p>	<p>Speak to one of the mobile payment acquirers</p>

Chinese mobile payment acquirers in Australia

What questions to ask:

- Alipay and/or WeChat Pay
- Merchant QR code vs transaction QR code
- Standalone terminal (Alipay and WeChat Pay only) vs Combined terminal (Visa, Mastercard, UnionPay, Alipay, WeChat Pay)
- Integration of POS system and reporting
- Online solutions for desktop and mobile
- Merchant fees - separate payment processing fees from marketing service fees
- Settlement period
- Ask for references / success cases

UnionPay PAYMENT PROVIDER CHECKLIST

Payment acquirers								
Type of Business	A major Australian bank	A major Australian bank	A major Australian bank	A major Australian bank	Bank of Queensland's UnionPay acquiring partner	UnionPay's payment acquirer in Australia	UnionPay's payment acquirer in Australia	UnionPay's payment acquirer in Australia
Office Details	P: 1300 369 852 For additional information please refer to nab.com.au	P: 1800 086 325 For additional information please refer to anz.com.au	P: 1800 730 554 For additional information please refer to commbank.com.au	P: 1800 029 749 For additional information please refer to westpac.com.au	P: 1800 655 204 For additional information please refer to firstdata.com	Suite 93, Level 2 515 Kent Street Sydney NSW 2000 P: +61 (0)2 9267 7711 E: dpau@dynamicg.com dynamicg.com	Level 1 155 Clarence Street Sydney NSW 2000 P: 1300 966 639 For additional information please refer to tyro.com	Suite 1, Level 11 10 Bridge Street Sydney NSW 2000 P: 1800 767 338 currencyselect.com
Offline Payment Solution	UnionPay is offered through NAB's existing POS terminal UnionPay mobile QuickPass Integration with POS transactions management systems	UnionPay is offered through ANZ's existing POS terminal UnionPay mobile QuickPass Integration with POS transactions management systems	UnionPay is offered through CBA's existing POS terminal Integration with POS transactions management systems	UnionPay is offered through Westpac's existing POS terminal UnionPay mobile QuickPass Integration with POS transactions management systems	UnionPay is offered through FirstData's integrated POS terminal UnionPay mobile QuickPass	Standalone POS terminal that processes UnionPay debit and credit cards UnionPay mobile QuickPass	UnionPay is offered through Tyro's integrated POS terminal	UnionPay is offered through Currency Select's integrated POS terminal UnionPay mobile QuickPass Integration with POS transactions management systems
Online Payment Solution	Online payment processing supported for both UnionPay debit and credit cards	Online payment processing supported for both UnionPay debit and credit cards	Online payment processing supported for both UnionPay debit and credit cards	Online payment processing supported for UnionPay credit cards	Not yet available (development in progress)	Online payment processing supported for both UnionPay debit and credit cards	Not available	Not available
Ave. Settlement	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days	Transaction day + 1 to 2 business days

















UnionPay Oceania contact details:

Level 30, 363 George Street
Sydney NSW 2000
P: +61 (0)2 9250 8888




Key contact people:

James Craig jamescraig@unionpayintl.com
Ramzi El Akkoui ramzielakkoui@unionpayintl.com
David Duan davidduan@unionpayintl.com

Mobile PAYMENT PROVIDER CHECKLIST

Payment acquirers																				
Chinese payment(s)																				
Office Details	Level 8, 66 Goulburn Street Sydney NSW 2000 P: +61 (0)2 8098 0302 E: info@supaytechnology.com supaytechnology.com				Level 1, 75 Castlereagh Street Sydney NSW 2000 P: +61 (0)2 8297 2800 epayworldwide.com.au				710 Collins Street Docklands VIC 3008 P: +61 (0)2 8599 7587 E: info@airpayfintech.com airpayfintech.com				Level 2, 491 Ken Street Sydney NSW 2000 P: +61 (0)2 9264 2876 E: info@cnpay.com.au cnpay.com.au				Level 19, 1 O'Connell Street Sydney NSW, 2000 P: +61 2 8249 1816 E: info@acpaylink.com.au acpaylink.com.au			
Key Contacts	Mikel Wang P: +61 (0)450 710 125 E: mikel@supaytechnology.com				James Cowlshaw P: +61 (0)466 327 843 E: jcowlshaw@epayworldwide.com.au				Stanley Yan P: +61 (0)475 207 077 E: Stanley_yan@airpayfintech.com				Clark Gu E: clarkgu@cnpay.com.au				Patrick Tian P: +61 (0)430 217 027 E: Patrick.tian@acpaylink.com.au			
PAYMENT SOLUTIONS																				
Offline Payment	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION
Online Payment	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS
Additional Payment Solutions					Integration in Commbank Albert terminals Mobile payment solution for merchants enabled by 4G technology ePay portal to access terminal transactions and flow of funds				Ability to process UnionPay								Ability to process UnionPay			
Ave. Settlement	Transaction day + 1 to 2 business days				Transaction day + 2 to 3 business days				Transaction day + 1 to 2 business days				Transaction day + 2 business days				Transaction day + 1 to 2 business days			
MARKETING SERVICES																				
Alipay Marketing Services	Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations			
WeChat Marketing Services	Official account with merchant store set-up In-destination WeChat Moments advertising				Support in WeChat consumer campaigns				Official account with merchant store set-up				Official account with merchant store set-up				Official account with merchant store set-up In-destination WeChat Moments advertising			
Selected Industry Clients	Tangalooma Island Resort Lone Pine Koala Sanctuary BridgeClimb Sydney				Vodafone Australia LVMH Group Cairns Aquarium				Gucci Pacific Fair and Brisbane Furla Harbour Town Blue Pacific Holidays (Cairns)				Ding Tai Fung WH Smith Hurricane's Grill and Bar				Red Rooster Complementary Medicines Australia Mr Vitamins			

Mobile PAYMENT PROVIDER CHECKLIST

Payment acquirers																				
Chinese payment(s)																				
Office Details	Level 9, 401 Docklands Drive Docklands VIC 3008 1300 031 283 E: info@paylinx.com.au paylinx.com.au				Level 2, 117 York Street Sydney NSW 2000 E: info@smartpay.com.au smartpay.com.au				Level 1, 155 Clarence Street Sydney NSW 2000 P: 1300 966 639 E: sales@tyro.com tyro.com				Level 36, 201 Elizabeth Street Sydney NSW 2000 P: 1300 016 666 E: info@omipay.com.au omipay.com.au				227 Burwood Road Hawthorn VIC 3122 P: +61 (0)3 8807 4400 E: info@questps.com.au questpaymentsystems.com			
Key Contacts	Joseph Zhang P: +61 (0)488 888 037 E: Joseph.z@paylinx.com.au				Peter Thomas E: peter.thomas@smartpay.com.au				Please use contact details above				Please use contact details above				Please use contact details above			
PAYMENT SOLUTIONS																				
Offline Payment	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION	STATIC QR CODE	STANDALONE TERMINAL	INTEGRATED TERMINAL	POS INTEGRATION
Online Payment	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS	REPORTS ON APP	REPORTS ON TERMINAL	ONLINE DYNAMIC QR CODE	ONLINE PAYMENT GATEWAYS
Additional Payment Solutions									Integration of Alipay with more than 240 different POS systems Licensed business only Australian Bank Accepts UnionPay on terminal				Acceptance of other Chinese mobile payment methods of JDPay				Ability to process UnionPay online			
Ave. Settlement	Transaction day + 2 business days				Please contact SmartPay				Same day for Tyro bank accounts. Transaction day + 2 business days for other accounts				Please contact Omipay				Please contact Quest			
MARKETING SERVICES																				
Alipay Marketing Services	Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns Additional merchant exposure in Alipay's in-destination recommendations				Merchant listing on discovery platform Coupon creation and advertising				Merchant listing on discovery platform Coupon creation and advertising Support in broader consumer campaigns			
WeChat Marketing Services	Official account set-up and follower acquisition In-destination WeChat Moments advertising												Official account with merchant store set-up							
Selected Industry Clients	The Star Sydney JR / Duty Free China Southern Airlines - Australia								Heinemann Gelato Messina				Chanel Air China - Australia AuMake International				Chemist Warehouse Priceline			

The Payment Ecosystem



FOR MORE INFORMATION VISIT
teq.queensland.com/china

TOURISM
& EVENTS
Queensland